

# **New Agent Training**

05-11-2021

&

FEBP@021

05-21-2021



The Epic Fiscal Undertaking!!

Adventure is out there!

This excursion today is provided to you by your

4-H Business Services Specialists &

4-H Advancement Director



Let's find our way together!!

# In addition to all your awesome State 4-H Leaders and Team .... You have 4H Business Services!!

Kathy Hartman, Business Manager

Works directly with the Associate Dean for 4-H Youth, Family & Communities in the financial management of Florida 4-H, including budget development and administration.

# It takes many Gators!!



**Janet Waters, Business Coordinator** 

Contracts, UF Group Exemption for Associations, Insurance, County Sales Tax, 1099's, 990's and Annual Year-End Reporting

Rachel Ngai, Administrative Coordinator

**Budget Requests and Invoicing for Events** 

Rafael Romero, Accountant

Membership Fees, Check Processing, Insurance, TSC Paper Clover and JOANN Pay It Fourward

**Alex Smith, Fiscal Assistant** 

Assist with Membership Fees, Check Processing, Invoicing, Disbursement Request

Ticket System Link:

https://extadmin.ifas.ufl.edu/business-services/submit-a-ticket/



# *AND*.....

# You have UF/IFAS 4H Advancement!!



It takes many Gators!!



### Caylin L. Hilton

**Associate Director of Development IFAS Annual Giving and Florida 4-H Development** 

UF/IFAS Advancement | UF/IFAS Extension Florida 4-H Youth Development Program University of Florida | Institute of Food & Agricultural Sciences

florida4h.org | give.ifas.ufl.edu | McCarty D 1011 PO Box 110170 | Gainesville, FL 32611 cnewbern@ufl.edu | Direct: 352.392.5432

Main: 352.392.1975 | Mobile: 352.454.7073

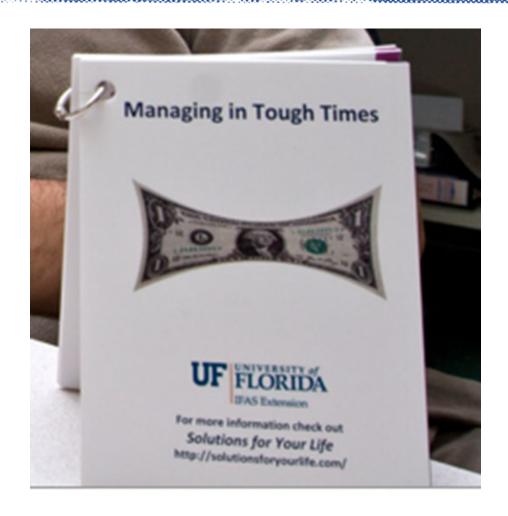
Subscribe to the Florida 4-H Alumni + Friends
Community
Follow @Florida4H on Facebook, Instagram and Twitter











Have No Fear ...

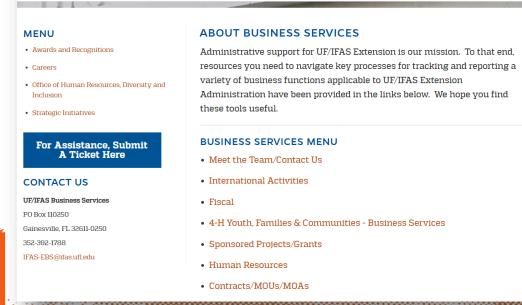


# Additional Communication – Ticket System

#### **Business Services New Service Tool**

#### **Additional Resource**

- Submission for a specific request or assistance with all things Business Services, includes Extension Admin and 4-H.
  - ✓ Direct Web entry form available on website:
     (Ref: <a href="https://extadmin.ifas.ufl.edu/business-services/submit-a-ticket/">https://extadmin.ifas.ufl.edu/business-services/submit-a-ticket/</a>)
  - ✓ Emails will come from "IFAS–Extension Business Services" Please do not delete; This is not spam





.edu/business-services/

# Additional Communication – Ticket System

## **Business Services New Service Tool (Cont.)**

#### Additional Resource

- Enter your UFID (Preferred Entry Choice)
  - ✓ NO UFID requires detailed input =
- Select Extension or 4-H
- Select appropriate fields from dropdown menus
- Use text field for any additional details
- Option to attach files
- Click Submit





Contact Information

Last Name

Email Address

☑ I do not know my UFID

#### FOR ASSISTANCE, PLEASE SUBMIT A TICKET:

Contact Information	
UFID*	
XXXXXXX	
☐ I do not know my UFID	
Service Area *	
Please select	
Please select	<u> </u>
What do you need assistance with?*	
Please select	~
Specific Issue *	
Please select	U
Fledse Select	
Please describe your issue *	
Upload documents	
Choose File No file chosen	
	Attach another document
Submit	

# Funds-Money-Where is it? Where did it come from? Who did it? Where does it go? What do I do with it?





Washington Oaks State Park Palm Coast, Florida



# Funds-Money-Where is it? Where did it come from? Who did it? Where does it go? What do I do with it?

#### **Receipt Books and Cash/Check Log**

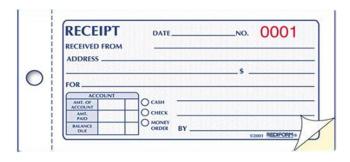
#### Receipt Books

- Receipts should be pre-numbered and include at least one carbon-copy page.
- The customer receives top copy.
- The receipt books should be retained as permanent records.

#### Cash/Check Activity Log

- Important to track ALL fund activity manually or electronically
- (Ref: <u>Test Example 4-H Assoc Fund Log</u>)

	4-H Association Funds Received Log												
Date Rec'd	Fund Cash	l Type Check	How were funds delivered/by whom?	Name on Check	Check Number	Date on Check	Amount	Purpose	Receipt Issued? (Yes-Recpt #)	Print Name/Initials of Receiver	Where was Check/Cash forwarded?	When Deposit Prepared? By w/ Initials	When Bank Deposited? By w/ Initials
			,										
								•					



### Receipts/Logs should include:

- ✓ Customer name
- ✓ Date
- ✓ Amount
- ✓ Where the funds are to be deposited/what the funds are for the funds are funds are for the funds are funds are for the funds are funds are for the funds are fu
- ✓ Signed by the receiver

**IMPORTANT:** Date/Initial when the deposit was prepared and when the deposit was delivered to the bank.





UF IFAS Extension – Business Services & 4-H Business Services

Let's Have Some Fun Testing Your Fiscal Knowledge





# 4-H FISCAL



These funds include 4H Membership Fees and may be accessed by making purchases with your UF Pcard or paying via invoices. These funds must be used for county 4-H programs and/or hiring new 4-H employees

- 1. What is my independent local 4-H Association bank account?
- 2. What is this?
- 3. What is my local county Cash Fund 182 held within the University of Florida's People Soft System?
- 4. What, I can really use this for 4-H?



# 4-H FISCAL POLL)



These funds are donated to support County Extension (4H) with very specific procedures when making deposits. These funds can be used very similar to 182 funds, except when the donor specifies restrictions.

- 1. What is my independent local 4-H Association bank account?
- 2. What is this?
- 3. What is my local county fund 171 held within the University of Florida's People Soft System?
- 4. What, I can really use this for 4-H?



# PCARD (POLL)



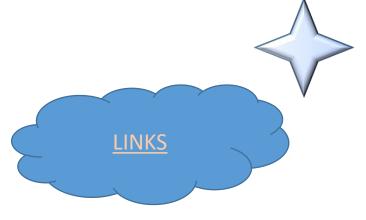
When inputting the ChartField, update the account code on your PCard transaction verification. This is the default account code, 799900

- 1. What is the most common account that we use?
- 2. What is this?
- 3. What is the account code that I should NEVER use?
- 4. What is an account code?



# PCARD (POLL)

This may take 3-5 days to show up in the system and must be verified and approved in 15 days or less.



- 1. What is a PCard transaction?
- 2. What are you talking about?
- 3. What is the account that I should NEVER use?
- 4. What is a Purchase Order?

You may email the PCard Team directly at: pcard@ufl.edu

A list of allowable and non-allowable purchases is available at:

<a href="https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/procedures/allowable/">https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/procedures/allowable/</a>.

Additional information is available at: <a href="https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/">https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/</a>



# 4-H FISCAL POLL)



Checks for more than \$500 must be signed by two people. Extension/4-H faculty or staff are not permitted to be a signatory on any 4-H account. NO two signatories should be related/family. All checks must be numbered, and NO checks should be presigned.

- 1. What are Check and Funds rules?
- 2. What does this mean?
- 3. What are Check Writing Guidelines and Rules?
- 4. What is this?



# 4-H FISCAL



ALL funds exceeding \$1,000, must be deposited within one (1) business day. All funds, regardless of the amount, must be deposited weekly. All funds, must be deposited at the end of the fiscal year. ALL Checks must be endorsed prior to deposit.

- 1. What are check/funds rules?
- 2. What does this mean?
- 3. What are Deposit Guidelines and Rules?
- 4. What is this?



### Fund 182 and Fund 171

#### Referred to as Revenue and Enhancement – Work with your County Extension Fiscal Admin

Fund 182 (revenue) is a Cash Account held within the University of Florida's PeopleSoft System.

- 4-H Membership Fees are deposited to the County's 182
- May be used for most items as they relate to your county's 4-H programs.
- May be accessed by making purchases with your UF PCard or paying via invoices
- May be used for hiring new employees such as program assistants/OPS or students

**Fund 171 (enhancement)** is for donated funds to support Extension (4-H). Much like 182, monies deposited to the 171 are held within the University of Florida's PeopleSoft System.

- They have very specific procedures when making deposits
- Using monies from 171 are very similar as using 182, except they are donor monies and may have more restrictions on their use.

Same Deposit Guidelines/Rules as 4-H Association



#### Management of 4-H Association and Club Funds – Through Local Bank

#### **Deposit Guidelines and Rules**

- Any funds to be deposited that exceed \$1,000, deposit must be made within one (1) business day
- All funds, regardless of the amount, should be made weekly even if it doesn't total \$1,000
- All funds, regardless of the amount must be deposited at the end of the fiscal year
- Checks must be endorsed prior to deposit: For Deposit Only "County" 4-H Association

#### Monthly and Annual Reconciliation and Review

- The reconciliation process may feel tedious but is essential to your department and the University's internal
  controls and integrity. Proper and timely reconciliation prevents and detects fraud, assists in assigning employee
  accountability and improves the accuracy of financial information. Reference is made to Tier 1 (Reconcilers),
  Tier 2 (Reviewers), and Tier 3 (Leaders)
- (Per: https://www.fa.ufl.edu/directives/monthly-reconciliation/)
- An annual financial review is required of all 4-H unit accounts, including County 4-H Association and County 4-H
  Foundation accounts. All 4-H units are required to file an annual IRS 990-series tax return.

  (Per: <a href="https://florida4h.ifas.ufl.edu/about-us/mission/">https://florida4h.ifas.ufl.edu/about-us/mission/</a>)



### Monthly and Annual Reconciliation and Review (Cont.)

Monthly Sample – Reconciliation Tab within Excel Worksheet (Ref: 4-H Association Workbook REV 092020)



 See Year-End Reporting for Annual Reconciliation Instructions/Sample

Reconcile Check Log to Rec	cordkeeping & Update -Date & Initials
	Reconcile Clubs - Date & Initials
Post Assessment	Fees or Missed Items - Date & Initials
Recordkeeping/Che	eck Log Entries Review - Date & Initials
Reconciled - Date &	Initials (all cash & investments above)
Review monthl	ly detail of transactions-Date & Initials
· · · · ·	gned, copies of deposits with receipts)  onciliation to 4-H Agent - Date & Initial
•	d by Agent (initial docs) - Date & Initial
Give Monthl	ly Reconciliation to CED - Date & Initial
Close Reconciled Month	and Open Next Month - Date & Initial
	Reviewed by CED - Date & Initial



#### **Management of Check/Disbursement/Reimbursement Requests**

#### **Guidelines and Rules**

- A Check/Reimbursement/Disbursement or Transaction Request Form should be submitted for any and all expenses from the 4-H Association Account.
- Example of the Club Check/Reimbursement Request and Test Sample Transaction Form:

CLUB CLUB	
Check/Reimbursement Request  4-H Club Date  Check payable to: Pick UpMail Out  Mail check to:   Amount: \$  Purpose of check:	
Treasurer Signature Date  *Remember to turn in receipt within 30 days of completed transaction.	
"The Foundation for the Gator Nation" An Equal Opportunity Institution County 4-H Association (Rev 5/14)	
(Ref: <u>/edis.ifas.ufl.edu/4h012</u> (Fla 4-H Treasurer's Manual & Record Book)	UF   IFAS Extension University of FLORIDA

UF IFAS Extension UNIVERSITY of FILORIDA					
4-H Financial Transaction Form					
Withdrawal		Date:			
Transfer	To:				
Deposit Club o	r Association Name:				
Total Amount \$	Cash \$	Receipt #			
	Check(s)_\$	Check #			
Date Required By					
Please make check payable to:					
Address:Special Instructions (85, Mail/Hold	for pickup or mail to other addr				
Address:  Special Instructions (gg, Mail/Hold  *4-H Club Leader/Co Leader or Ass	for pickup or mail to other addr	ess than above)			
Address:  Special Instructions (gg, Mail/Hold  *4-H Club Leader/Co Leader or Ass  *4-H Club or Association Treasures	for pickup or mail to other addr	ess than above)			
Address:	for pickup or mail to other addr ociation Officer Print/Sign	ess than above)			
Address:  Special Instructions (eg, Mail/Hold  *4-H Club Leader/Co Leader or Ass  *4-H Club or Association Treasures  *4-H Staff Print/Sign	for pickup or mail to other addrociation Officer Print/Sign/2nd Officer Print/Sign eafter this transaction S	ess than above)			
Address:  Special Instructions (85, Mail/Hold  *4-H Club Leader/Co Leader or As  *4-H Club or Association Treasure  *4-H Staff Print/Sign  Club or Association account balanc	for pickup or mail to other addrocation Officer Print/Sign/Zad Officer Print/Sign	ess than above)			
Address:  Special Instructions (gg, Mail/Hold  *4-H Club Leader/Co Leader or As:  *4-H Club or Association Treasure:  *4-H Staff Print/Sign  Club or Association account balanc  *These signatures are REQUIRED fo	for pickup or mail to other addr ociation Officer Print/Sign //2nd Officer Print/Sign after this transaction S or all WITHDRAWLS, DEPOSITS & ed with each check request	ess than above)			

(Ref: Test Example 4-H Assoc Financial Transaction)

Management of Check/Disbursement/Reimbursement Requests (Cont.)

Guidelines and Rules (Cont.)

- ALL requests should include the following applicable original documents:
  - ✓ Invoice
  - ✓ Itemized Receipt Signed/Dated by Purchaser
  - ✓ Itemized Sales Slip Signed/Dated by Purchaser
  - ✓ Completed Request Form with proper signatures
  - ✓ Reimbursements MUST be made payable to the purchaser ONLY
  - ✓ Best Practice: Club or Association related provide copy of approved meeting minutes and/or any email communication regarding transaction
  - ✓ Best Practice: Provide transaction package at leader/volunteer training/meeting.
  - ✓ Best Practice: Set schedule when transactions need to be received for timely processing.





#### **Issuing of Checks from Local 4-H Association Bank**

#### **Guidelines and Rules**

- Checks for more than \$500 must be signed by two people
- Bank account authorized signers must be members or volunteers of the county 4-H Association and IMPORTANT
   DIRECTIVE:
  - ✓ Extension/4-H faculty or staff are not permitted to be a signatory on any 4-H account (Per: <a href="https://florida4h.ifas.ufl.edu/about-us/mission/">https://florida4h.ifas.ufl.edu/about-us/mission/</a>)
  - ✓ No two signatories on an account may be related (i.e. family/relatives)
  - ✓ All checks must be numbered avoid temporary checks or bank counter documents
  - ✓ Retain ALL voided checks
  - ✓ No pre-signed blank checks are allowed Extreme risk exposure with NO legal recourse



#### Payment of Invoices for Statewide Events/Camps

Process - Project Manager/Event Coordinator/Camp Director requests
Invoice to 4-H Business Services and they prepare/send to county



#### **Invoices**

are created and sent to counties via email



**Invoices - for Camps, State Events, Background Screenings -**

Make Checks Payable To: Florida 4-H Foundation

Membership Fees –

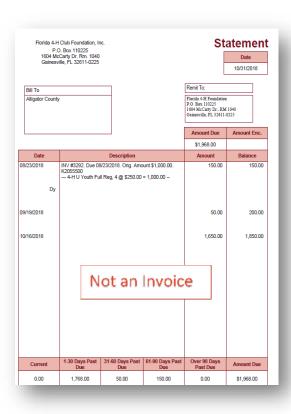
Make Checks Payable To: University of Florida





#### Payment of Invoices for Statewide Events/Camps (Cont.)

#### Statements are mailed monthly showing all invoices and/or payments



#### **Best Practice:**

Make payments
directly from
invoices and
then compare
to your monthly
statement—
hold in central
place for
reconciliation

#### **Payment Options:**

- Use email links
- Use PayPal Link (Ref: <a href="https://www.paypal.com/cgibin/webscr?cmd">https://www.paypal.com/cgibin/webscr?cmd</a> s-xclick&hosted\_button\_id=6LLRZH2LNXJDY)
- Use check:

Made payable: FL 4-H Foundation
Mailed: 1604 McCarty Hall RM 1049
P. O. Box 110225
Gainesville, FL 32611

#### How to make a check "<u>Payable To</u>" Business Services:

Invoices - for Camps, State Events, Background Screenings -

Make Checks Payable To: Florida 4-H Foundation

Membership Fees –

Make Checks Payable To: University of Florida

#### Important:

Any questions or correspondence regarding invoice or billing please submit a Ticket through the link below:



https://extadmin.ifas.ufl.edu/business-services/submit-a-ticket/

#### **Membership Fees**

#### How To ....

- Find membership fee instructions and the link for the payment site
   (Ref: Get Involved Florida 4-H University of Florida, Institute of Food and Agricultural Sciences UF/IFAS (ufl.edu))
- Membership fees are only distributed annually, around the end of July or first of August and are deposited directly into your local county 182 UF Funds
- Contact for refunds
  - ✓ Submit a Ticket through the link below: https://extadmin.ifas.ufl.edu/business-services/submit-a-ticket/
  - ✓ Refund info needed:
    - Agent Approval
    - > Youth Name
    - County
    - Transaction Date

#### How to make a check "<u>Payable To</u>" Business Services:

Membership Fees -

<u>Make Checks Payable To:</u> University of Florida Invoices - for Camps, State Events, Background Screenings -

Make Checks Payable To: Florida 4-H Foundation



IRS 1099-MISC and IRS 1099-NEC Forms - informational documents that are used to report miscellaneous payments for services, rents, prizes or awards and other income payments

#### **Guidelines and Rules**

- A 1099-MISC and 1099-NEC needs to be issued when all of the following criteria are met:
  - Paid during the calendar year (January 1st through December 31st)
  - - Paid to an individual or business for services or to an individual for a prize or award
      - Prizes/Awards require a 1099-MISC to be issued because they are given directly to the individual. Scholarships are typically sent directly to an institution and therefore NO 1099 is issued.
      - Services are typically 1099-NEC

Payments total **\$600** or more

✓ PLEASE schedule a one-on-one review with Janet Waters to determine which forms you will need, once you know you have met that \$600 threshold for qualified recipients. (email janet.waters@ufl.edu)





Northern Yucatan Peninsula



#### IRS 1099-MISC and IRS 1099-NEC Forms (Cont.)

#### **Guidelines and Rules**

- Below are some examples of when you do NOT issue a 1099-MISC or 1099-NEC:
  - ✓ You paid \$629 to a volunteer who purchased food and supplies for a large event. The volunteer turned in receipts that totaled \$629. The key here is "receipts."
  - ✓ You were reimbursed for attending the annual NAE4-HA conference. You turned in receipts for lodging, airfare, mileage and per diem which totaled \$1426 (mileage & per diem do not require receipts).
  - ✓ You paid \$770 to the Florida 4-H Foundation for 7 youth to attend the 3<sup>rd</sup> Executive Board. 1099s are not required in this scenario for 2 reasons. First because the payment was for event registrations and secondly because the Florida 4-H Foundation is a Tax-Exempt Organization.
  - ✓ Purchases of anything tangible, such as personal property, items capable of being seen, weighed, measured, touched, or perceptible to the senses.



#### Fundraise With a Purpose ... Not to Just Fill a Club's Treasure Chest

#### Fundraisers Should ...

- Have an educational purpose
- Represent positive youth development ideals
- Have a specific goal
- Be reviewed for potential sales tax collection requirements
- Be authorized to use the 4-H name and emblem when conducting a fundraiser in the name of 4-H
- Have approval *PRIOR* to conducting an event by submitting a *Fundraising Permission Form*:

(Ref: <a href="http://edis.ifas.ufl.edu/4h012">http://edis.ifas.ufl.edu/4h012</a> FL 4-H Treasurer's Manual & Record Book)

#### **IMPORTANT**

Advertising, expenditures, and collaboration may only take place after approval is received





#### **Fundraising Permission Form**

Section 1: Request for Approva	for Fundraising Project			
Club:	Club Leader: Mailing Address:			
Description of Proposed Project:				
Purpose/Goal of Funds (Must be educational)				
Names of adults responsible and on site at all times:				
Date of Fundraiser				
Location of Fundraiser				
This request prepared by:	Date submitted:			
Section 2: Extension Service Response				
Date:	Reviewed By:			
Approved: Date:				
Yes No Reasons				
Notification to Club:				
Person Notified:	Date:			

orida 4-H Treasurer's Manual, Page 8



#### **Raffles and Games of Chance**

#### Discouraged – Only Permitted at 4-H Agent's Discretion

- Things to think about:
  - ✓ Public Perception
  - ✓ Federal and Florida Laws
  - √ Tax Deductibility
  - ✓ Youth Participation
  - ✓ Sales Tax Requirements



Sanford Soap Box Derby – Winner Heading to Akron, Ohio

#### **IMPORTANT**

**All** fundraising income and expenses must be tracked per event for proper IRS tax reporting





#### <u>IMPORTANT</u>

in the county
go directly back
to the county



# 4-H FISCAL



These funds are only distributed annually, around the end of July or first of August and are deposited directly into your local county 182 UF Funds.

- 1. What is membership fees?
- 2. What is 4-H foundation money?
- 3. What is TSC and JoAnn money?
- 4. What could this possible be?



# 4-H FISCAL



Starting with 2021 promotion, counties now have the option to leave their monies with the state account as a credit toward their future state camp or leadership events invoices. It may still be requested to be sent to their associations or foundations with proper form submission.

- 1. What is TSC money?
- 2. What is 4-H foundation money?
- 3. What is membership fees?
- 4. What could this possible be?



#### **TSC – Tractor Supply Company Paper Clover**

#### TSC Funds

- Can only be used to attend 4-H Camps or other leadership programs, and/or transportations.
- Occurs each Spring and Fall
- All counties receive TSC Paper Clover distributions
- Payment Option One:
  - ✓ County funds will automatically be held in the state account to be applied to future qualified invoices (received from state office). Simply request the credit being applied by submitting a Ticket through the Ticket System link below:

(Ref: https://extadmin.ifas.ufl.edu/business-services/submit-a-ticket/)

#### Payment Option Two:

✓ To request the awarded funds to be sent to your Association or Foundation, a Distribution Form must be submitted through the link below:

(Ref: Fla 4-H TSC Paper Clover Scholarship Reporting)

**IMPORTANT**: TSC funds NO LONGER can be deposited into your Fund 182



TSC Paper Clover Scholarship Reporting	<b>**</b>
Florida 4-H	
TSC Paper Clover Scholarship Reporting	
Please give us your best estimate of how you will use the funds from the paper clover campaign.	
The only requirement is that the money be spent on scholarships to camp and leadership events	
If you have questions contact Florida 4-H Business Services at 4hdocs@ifas.ufl.edu	
*Required	
County Name *	
What is the name of the event the scholarship is for? *	
-Select-	
# of youth provided with scholarships *	
Are these full or partial scholarships? *	
Partial	
Both	
□ N/A	
Email of contact person if we have questions *	
When will this event take place? *	
when will this event take place:	
Url	
https://	

```
Let's not get ....
tangled up ....
in .....
```





### Sales Tax and 4H Associations

# **Important Information**

#### Local County 4-H Association – Tax Exempt Certification

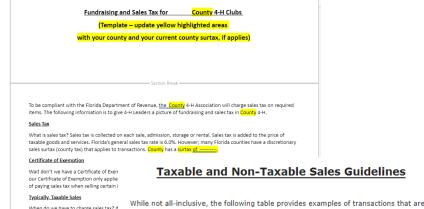
- Each county should have their **OWN** Tax-Exempt Certificate for their local 4-H Association
  - Renew automatically every 5 year (Please notify 4-H Bus Serv if expired or need to apply.)
  - This certification is to use when making 4-H Association/Club purchases to WAIVE the paying of sales tax (Common Myth: This Tax-Exempt Certificate DOES NOT waive your obligation to be compliant with the State of Florida Department of Revenue Statues in COLLECTING sales tax when selling items/event tickets or during fundraising activities.)

#### Sales Tax

- Fundraising activities and many other things are subject to the collection of sales tax
- Multiple resources, webinar recordings, and training tools are available:

(Ref: IFAS4-H Sales Tax and FundraisingTeams)

(Ref:https://extadmin.ifas.ufl.edu/business-services/4-h/ / Website)



typically subject to Florida sales tax and those that are not, based on current regulator

Typically TAXABLE Sales	Typically NON-TAXABLE Sales
T-shirts, hats, shoes, general clothing	Sale of gift certificates
Flowers, wreaths, bouquets, potted ornamental plants	
Calendars, candles, decorations, umbrellas	Rev. 10/04/18 Curriculum/educational/course/learning



### Insurance

# 4-H Statewide Policy/Special Activities Policy/General Liability

**Overview** (Please see additional in Resource Center)

- Our standard definition for what is covered under the Annual Policies (4-H Statewide Policy)
  is "scheduled, adult supervised activities as a part of their 4-H Experience."
- **Special Activities Coverage** is the same if there is a workshop or day camp type event that includes 4-Hers and non-4-Hers, virtual can be covered if it is "live."
- The Florida 4-H Foundation has a special "Master Policy" to cover programs and events at the Florida 4-H Camps: Cherry Lake, Cloverleaf, and Timpoochee
- Local agent/county 4-H is responsible to PLACE Special Activities and FILE claims
- Please see the 4-H Statewide Webinar Recording/Slides and FAQ from 8/20/19 for in-depth
   4-H Insurance training and information and recent AlL Information and Guidelines

(Ref: <u>IFAS-4-H Insurance</u> / Teams Channel)

(Ref: <a href="https://extadmin.ifas.ufl.edu/business-services/4-h/">https://extadmin.ifas.ufl.edu/business-services/4-h/</a> / Website)

American Income Life
(AIL) is meant to be
a supplement
and
NOT intended to
replace
personal insurance.

#### **Don't Forget:**

UF covers registered volunteers under their Worker's Comp and General Liability policies



# **Contracts and Agreements**

# **Important Information**

### Local County 4-H Association and/or IFAS-Extension Faculty/Staff

- **CANNOT** sign any type of contractual agreements
- The inherent risk of events and activities can be mitigated through planning and ... Faculty, staff, and Extension volunteers are not allowed to sign contracts.
- Risk Management (Ref: <a href="https://edis.ifas.ufl.edu/4h295">https://edis.ifas.ufl.edu/4h295</a>)
- ALL contracts/agreements must be emailed for review and proper UF processing please allow a minimum
  of 10 business days prior to required deadline

(Ref: Email janet.waters@ufl.edu or https://extadmin.ifas.ufl.edu/business-services/submit-a-ticket/)



# 4-H County Association Fiscal YearEnd Tax Reporting

### What Do I Need To Know?

### **Timelines**

- County 4-H Association Fiscal Year-End is September 1st August 31st
- ALL year-end and IRS paperwork must be submitted to 4-H Business Services within 60 days of fiscal year-end October 31<sup>st</sup>

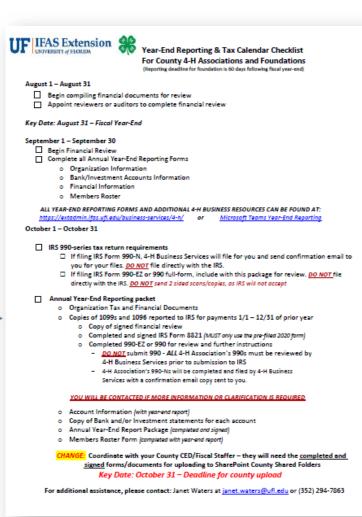
### Fiscal Year-End Report

- Must include an Annual Audit/Review of 4LL 4-H Association financials
- A complete year-end reporting package is updated with Checklist
- A "4-H Annual Financial & Tax Reporting Guide" is also available

(Ref: IFAS4-H YearEndReporting / Teams Channel)

(Ref: https://extadmin.ifas.ufl.edu/business-services/4-h/ / Website)





# 4-H FISCAL POLL) REVIEWKE



This *CANNOT* be signed or executed at a local county or County 4H Association level without review or directive from Extension or 4 -H Business Services.

- 1. What is a bank account?
- 2. What is a contract?
- 3. What is a lease?
- 4. What is an agreement?



Let's Explore ...
the other
FUNDy trail ©





Fundy Trail, Fundy National Park, New Brunswick, Canada

# Grants, Gift, Donations, and Fundraising ... oh my©

Things are not always what they seem. Let's continue our Journey....





Bay of Fundy, New Brunswick, Canada





# PHILANTHROPY FOR FLORIDA 4-H

Caylin Hilton | Associate Director of Development, Florida 4-H



# **4-H Fundraising**







# YOUR COUNTY 4-H ASSOCIATION/FOUNDATION



# **UF/IFAS Advancement**

- Team for UF/IFAS working with UF
  Foundation and dedicated to
  advancing UF/IFAS by fostering
  lifetime relationships between donors
  and the programs they care about.
  - Includes College of Agricultural and Life Sciences, regional Research and Education Centers and Extension programs.









# **Fundraising and Philanthropy**

- Ways to fundraise:
  - Fundraising Sales
  - Events –build connections, share mission and impact, tell your story
  - Relational helping individuals and organizations achieve their philanthropic goals
    - Share giving messages and opportunities
    - Connect people and businesses with shared interests
    - Strategic giving



# **Fundraising Channels**

- Tell YOUR Story Fundraising is Public Relations
  - Social Media
  - Direct Mail/Email include opportunities in newsletters, mail
    - supporters asking them to renew support
  - Peer to Peer
  - Volunteer Boards
  - Community Organization involvement





# **Communication Tips and Tricks**

- Identify need(s), show impact
- Approach from a positive tone, not a negative or "needy" tone
- Align language with community passions and character
- Identify your programs big goals/needs and discuss with CED/DED so you are ready when asked, i.e.:
  - Endowment for sustained resource
  - Program Assistant for XYZ programs to reach more youth
  - Support for members to attend XYZ opportunity



# **Legacy Giving**

# Endowments

 \$30,000+ permanent investment yielding ~4% annual spendable income

# County Endowment

- Local community specific impact
- Can be program specific
- Demonstrate community support





# **Legacy Giving**

- Many ways to give:
  - Bequests
  - Life Insurance
  - Appreciated Securities
  - IRA Charitable Rollovers
  - Life Income Gifts: CGAs, CRTs & CLTs
- Can provide tax savings opportunities to donor
- Partner with financial planning professionals at UFF



### **Grants**

Awards of financial assistance

PI defined scope of work
(Principal Investigator must be faculty)

Cost-reimbursement agreement

Period of performance

Technical and financial reports

Specific financial and performance terms

Revocable in whole or in part

Assessed indirect cost rate (IDC), unless the nonprofit sponsor has a written policy that is consistently applied to reduce the rate (National 4-H Council only allows 10% IDC)

Managed by UF Division of Sponsored Programs

### **Gifts/Donations**

Philanthropy

Donor voluntarily makes to a qualified organization

Donor letter or agreement

No donor-imposed time limits

No strings attached

May be unrestricted or restricted to a specific program (i.e sponsorship, etc.)

Irrevocable transfer

Possibly assessed administrative fee

May be Managed by UF Foundation, FL 4-H Foundation or by County 4-H Associations/Foundations





# Receipts-Important - Example thru Association

### **Receipt for Charitable Contribution**

Use your organization's official name and address. This is important for the donor should they ever be audited



Donor Name Donor Address City, State Zip Phone: (352) 123-4567 Fax: (352) 123-4567

Receipt: Gift Date:

Gift Amount
Goods or Services Provided:

Total Gift Amount

Designation: 4-H Club

your County 4-H Association Federal EIN-Tax Id (i.e usually begins with #45 ...)

Be sure to include

00000 - A 03/5/2020 \$100.00

Each receipt should have a unique number

<u>Retain copy for</u>

<u>permanent records</u>

Treasurer

\$100.00

Thank you for your donation. This receipt may be used income tax purposes

### **IMPORTANT DONOR IRS RULES**

ALL donations over \$250 must be receipted

ALL donations at **\$5000** or more require donor detail for 990 IRS reporting ALL quid pro quo contributions over \$75 may require a disclosure statement

(Ref: Receipt Template Charitable Contributions

Ref: IRS Charitable Contributions





Let the donor know that their donation may be tax deductible

# Receipts-Important -Example thru UF Foundation (171)

### **Additional Receipt**

On-line fillable document offers Cash/Check and "Gift-in-Kind" option

(Ref: Charitable Gift Form)

- Your county receives credit
- Your PCard has accessibility
- UF tracks and receipts for you!



#### **CHARITABLE GIFT FORM** QUESTIONS? Contact UF/IFAS Advancement at advancement@ifas.ufl.edu or 352-392-1975 TO SUPPORT: ☐ Cash/Check livestock, vehicles with titles, auction items, catering CHECKS PAYABLE TO: NON-EXAMPLES: Services like volunteer hours, University of Florida Foundation, Inc. livestock on loan, land use, meeting space/lodging MAIL CHECKS & FORMS DESCRIPTION & QUANTITY OF GIFT-IN-KIND: UF/IFAS Advancement UF/IFAS Advancement P.O. Box 110170 1604 McCarty Drive Gainesville, FL 32611 Suite 1011 Gainesville, FL 32611 For gifts of \$5,000+, appraisal or UF invento decal number may be required **DONATED BY:** Attach receipts, invoices, sale listings, etc. denoting fair market value and transfer documentation (deed, title, etc.) total dollar value with a zero balance Submit this form to UF/IFAS Advancement at advancement@ifas.ufl.edu (Attach back-up documents in submission email) ☐ Please keep this gift anonymous RECEIVED BY: Faculty/Staff Member: Or mail form and back-up documents to UF/IFAS Advancement at P.O. Box 110170, Gainesville, FL 32611 To be completed by UF/IFAS Advancemen





UF Property Decal #:\_\_

### **Additional Information**

### **Grants and Contracts**

- Have specific outcomes and deliverables expected
  - ✓ Including required reports to the funding source

### Philanthropic Grants/Donations

- Do not require specific reporting back to the donor
- Donors/grantors do not always label their funding opportunities consistent with specific definitions

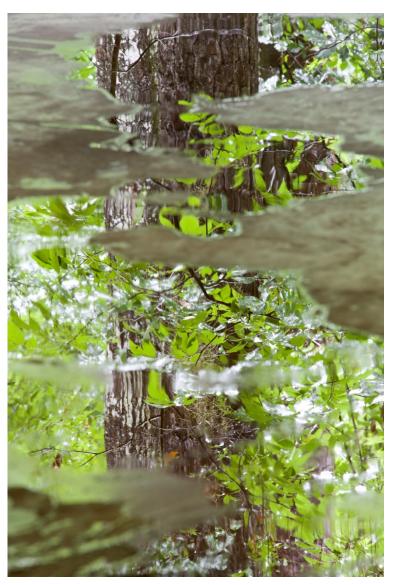




# Let's Pause for a moment .... Let's reflect ....











# Who's responsibility is this ...

Whoooo

Whoooo



Whoooo

Mhoooo



# ALL of us ..... diverse as we are



# WHY ...

# We must be transparent!





Silver Springs

WHY ...

# We do not want that lightning strike!!







# Having the right tools, equipment, and resources







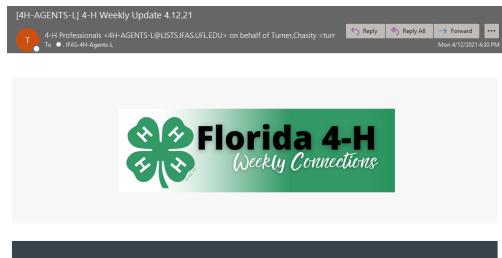


### **Information Places**

### Weekly Connections

- ListServ Emailed attached newsletter with everything 4-H happening, going to happen, or needs to happen
  - ✓ Email klbutcher@ufl.edu to be added to the ListServ
  - ✓ Important updates and information from 4-H Business Services with the "Business Spotlight" watch for the lightbulb!





### Things to Remember Direct From American Life Insurance (AIL):

#### Don't Forget:

You may email Janet Waters, <u>janet waters@ufl.edu</u> if you have any questions or would like to schedule time to discuss or review any of your business needs. You may also use the Thursday morning 9am-11am Zoom time to drop in and ask any questions!

Zoom Info: https://ufl.zoom.us/j/8849634226

Phone Access: 646.558.8656 Meeting ID: 884 963 4226 Waiting Room Enabled: Please wait for Zoom connection





# Information Places (Cont.)

### Website – 4-H Business Services

 Multiple resources, webinar recordings, and training tools are available:

Ref: https://extadmin.ifas.ufl.edu/business-services/4-h/

### Microsoft Team – 4-H Business Services (Similar to Website-Plus added info)

- Multiple resources, webinar recordings, and training tools are available:
  - Ref: IFAS4-H
- Join Microsoft Team
  - ✓ Email janet.waters@ufl.edu
  - ✓ Join with Team with code **itr0h2y**
- This is one central place for conversations, collaboration, and documents by subject in Channels



#### **EXTENSION ADMINISTRATION**



4-H YOUTH, FAMILIES & COMMUNITIES - BUSINESS SERVICES

RS 4-H Group Exemption Letter - Initial Notification 2014

• 4-H Annual Financial & Tax Reporting Guide

Tax Calendar Checklist

**そ**夕 **を を** No.5C.787

General
Business Resources
Fundraising-Gifting-Donations Info an...
Insurance
Sales Tax and Fundraising

Weekly Connections-Updates

Year-End Reporting



# Information Places (Cont.)

### Website – Florida 4-H:

Statewide events, volunteers, State Team, and various recourses are available:

Ref: https://florida4h.ifas.ufl.edu/

4-H Policies & Best Management Practices are available:

Ref: Microsoft Word - Florida 4-H Policies.docx (ufl.edu)

# 4-H Policies & Best Management Practices

This page is the definitive source for all current statewide 4-H program policies and best practices. This information replaces the former 4-H Program Handbook, which is many years out-of-date and no longer valid. Therefore, any copy should be discarded.



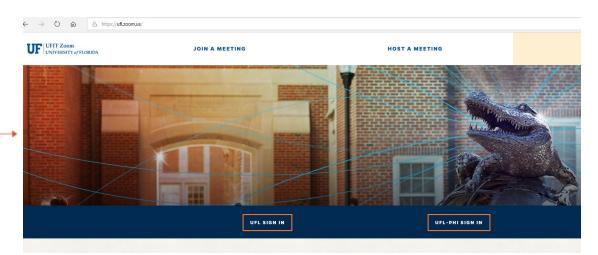




### Information Places (Cont.)

### Weekly Video Call or Scheduled – Zoom

- Janet Waters conducts an Open Forum (your questions), schedules one-on-one, and guided trainings
  - ✓ Email <u>janet.waters@ufl.edu</u> to schedule a one-on-one
  - ✓ Check the Weekly Connections for Open Forum, Thursdays, 9am 11am.
- Open Zoom Link Please use anytime
  - ✓ Find link in Janet Waters' email signature block
  - ✓ Check the Weekly Connections
  - ✓ Zoom Info: <a href="https://ufl.zoom.us/j/8849634226">https://ufl.zoom.us/j/8849634226</a>
    Phone Access: 646.558.8656 Meeting ID: 884 963 4226
  - ✓ UF Zoom Link/Sign In: <a href="https://ufl.zoom.us/">https://ufl.zoom.us/</a>





### Information Places (Cont.)

### Florida 4-H Treasurer's Manual and Record Book

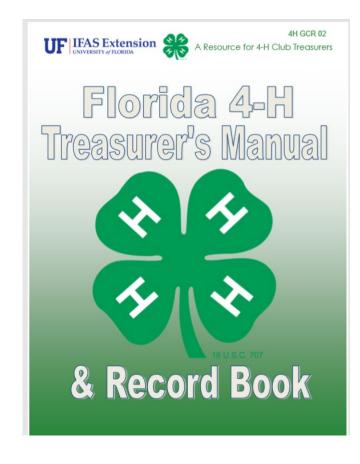
- Excellent resource and tools for 4-H Clubs and Associations
  - ✓ Check/Disbursement Request Form
  - ✓ Fundraising Permission Form
  - ✓ Receiving Money/Receipts
  - ✓ All 4-H Club Meeting/Financial Guidelines and Forms

Ref: /edis.ifas.ufl.edu/4h012

### New Agent Training/FEBPC Presentation

✓ Current and past training packages (Microsoft Teams)

Ref: <u>IFAS-4-H Business Resources</u> > Files > New Agent Training Ref Materials





### Information Places (Cont.)

### Sample Documents/Forms

Financial example documents

Ref: <u>IFAS-4-H Business Resources</u> (Teams Channel) Files > Test-Sample Financial Bus Documents

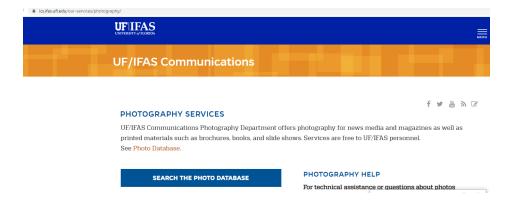
Ref: <a href="https://extadmin.ifas.ufl.edu/business-services/4-h/">https://extadmin.ifas.ufl.edu/business-services/4-h/</a> (Website)

4-H Tractor Supply Paper Clover Distribution Form

Ref: Fla 4-H TSC Paper Clover Scholarship Reporting

### **IFAS Photo Image Downloads**

Extensive library of photos you can use for your own Epic Excursions
 Ref: <a href="https://ics.ifas.ufl.edu/our-services/photography/">https://ics.ifas.ufl.edu/our-services/photography/</a>





### Information Places (Cont.)

### **Additional Outside Professional Training**

- UF provides the Linkedin Learning (formerly known as Lyndia.com) FREE
  - ✓ Excellent selection of excellent video training resources/sessions for personal development, Outlook, QuickBooks, Quicken, Excel, Time Management, and many more
     Ref: <a href="https://training.it.ufl.edu/linkedin">https://training.it.ufl.edu/linkedin</a>

### **UF Training**

- Extensive learning and training opportunities through your <u>my.ufl.edu</u>
  - ✓ Remember to use your Google Browsers (some internet browsers will not support)
    - ➤ Main Menu > My Self Service > Training and Development > myTraining

Ref: <a href="http://florida4h.org/4honline/resources.pdf">http://florida4h.org/4honline/resources.pdf</a>



## Information Places (Cont.)

### **PCard**

- You may email the PCard Team directly at: <u>pcard@ufl.edu</u>
- A list of allowable and non-allowable purchases is available at:

Ref: <a href="https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/procedures/allowable/">https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/procedures/allowable/</a>

Additional information is available at:

Ref: <a href="https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/">https://procurement.ufl.edu/uf-departments/procurement-cards-pcards/</a>



### Time and Cost Savings

### PayPal Link

Great tool to pay your Florida 4-H Foundation invoices directly
 Ref: <a href="https://www.paypal.com/cgi-bin/webscr?cmd">https://www.paypal.com/cgi-bin/webscr?cmd</a> s-xclick&hosted button id=6LLRZH2LNXJDY )

### Florida 4-H Online

Registration website

Ref: <a href="https://www.4honline.com/">https://www.4honline.com/</a> - Click on Florida

Detailed resources and information guide with links

Ref: http://florida4h.org/4honline/files/4HOnline Resources for Florida4H.pdf

### DocuSign

Great tool for remote approval and tracking of documents
 Ref: UF DocuSign - Information Technology - University of Florida (ufl.edu)



# **Time and Cost Savings**

### **UF Amazon Business Prime Account**

- Great tool to get great pricing and automatic tax-exempt status
  - ✓ Email <u>procurement@ufl.edu</u>
    the following info requesting Amazon Business Account registration:
    - Name, Email, Department Name and ChartField
  - ✓ **Best Practice:** Make a separate sign-on with your PCard from your personal account

#### **UF Market Place**

- Another great tool to get great pricing and automatic tax-exempt status
  - ✓ Sign on to my.ufl.edu
    - ➤ Main Menu > My Self Service > MyUF MarketPlace
    - Multiple training options are available there as well



### 4-H Insurance-FAQ's and Info

- We had an incident that happened in our county, and we need to report a claim. Who do I contact?
  - ✓ Contact AIL at <a href="ClaimsSRD@ailife.com">ClaimsSRD@ailife.com</a> particularly about pending claims. (i.e. bill submissions, claim status, etc.)
- If I have general questions or need elaboration on AIL policies, who do I contact?
  - ✓ Contact Erin Bain at <a href="mailto:EFBAIN@ailife.com">EFBAIN@ailife.com</a>
- How do I know what is covered under our state policy? What's the maximum benefit amount?
  - ✓ Visit <a href="https://www.ailife.com/SpecialRiskDivision/4H-Extension">https://www.ailife.com/SpecialRiskDivision/4H-Extension</a> and view the brochure for general info pertaining the state policy
- How do I find out what is not covered under the AIL 4-H state policy?
  - ✓ Visit <a href="https://www.ailife.com/SpecialRiskDivision/4H-Extension">https://www.ailife.com/SpecialRiskDivision/4H-Extension</a> and view the brochure for general info pertaining the state policy.



### 4-H Insurance—FAQ's and Info (Cont.)

- How do I go about requesting insurance for special activities?
  - ✓ Visit <a href="https://www.ailife.com/specialriskdivision/activityreport">https://www.ailife.com/specialriskdivision/activityreport</a>
  - ✓ Recommendations for special activity coverage:
    - Any overnight, multiple day, or travel events where you want accident/illness benefits to be covered.
    - Programs or events which are open to non-4-H youth such as day camps, workshops, etc.
    - ➤ **Best Practice:** Consider multiple requests/activity reports when activity has multiple days with various attendance. This can save \$\$\$.
- Please see the 4-H Statewide Webinar Recording/Slides and FAQ from 8/20/19 for in-depth
   4-H Insurance training and information and recent AIL Information and Guidelines

(Ref: <u>IFAS-4-H Insurance</u> / Teams Channel)

(Ref: <a href="https://extadmin.ifas.ufl.edu/business-services/4-h/">https://extadmin.ifas.ufl.edu/business-services/4-h/</a> / Website)



### 4-H Insurance—FAQ's and Info (Cont.)

- If you submitted a claim to AIL, you should receive a letter of confirmation or request for additional information from AIL. If you don't receive the letter from AIL, please contact Tricia at <a href="mailto:claimsSRD@ailife.com">claimsSRD@ailife.com</a> or call (317) 348-4789.
- What if a person's claim has reached the maximum limit? What is the process after that?
  - ✓ Once the maximum limit is met on a claim with AIL it is the responsibility of the claimant to pay and AIL is no longer responsible for additional payments on that submitted claim. If numerous claims were filed by the same claimant (i.e. one claim per incident) then each claim has its own maximum limit.
  - ✓ Best Practice: Recommend that claimant file personal insurance first, in addition to AIL.



# 4-H Insurance—FAQ's and Info

- What if the meeting/event/activity is not on UF property?
  - ✓ If the property owner is going to allow meetings/events at their property, they will need to have some responsibility for the liability coverage. The registered 4-H youth are covered by the Statewide Policy if it is a club meeting or by the Special Activities if it was an Event. The registered volunteers are covered by Worker's Comp.
  - ✓ For approved gatherings- If the UF/IFAS/4H volunteer is acting in the course and scope of their responsibilities, there is general liability coverage protecting them for their negligent acts. The general liability does not cover if a guest is injured due to an unsafe condition on the property or due to something not related to the volunteer's actions. Also, if the same claim is covered by both the property owner's and UF's general liability insurance, the property owner's insurance would be primary and UF excess. We don't want to put people in that situation if possible and that's why it's recommended that events occur at properties UF/IFAS/county maintains and operates.



# 4-H Insurance—FAQ's and Info

- What if the event facility owner requires a Certificate of Insurance (COI) for liability coverage that exceeds our UF coverage of \$250,000 and/or special animal/event coverage?
  - ✓ An independent liability insurance policy must be purchased by the local County 4-H Association or Foundation
  - ✓ For approved gatherings- If the UF/IFAS/4H volunteer is acting in the course and scope of their responsibilities, there is general liability coverage protecting them for their negligent acts. The general liability does not cover if a guest is injured due to an unsafe condition on the property or due to something not related to the volunteer's actions. Also, if the same claim is covered by both the property owner's and UF's general liability insurance, the property owner's insurance would be primary and UF excess. We don't want to put people in that situation if possible and that's why it's recommended that events occur at properties UF/IFAS/county maintains and operates.



# 4-H Insurance -0.5/0.3/20.21 AIL Communication

Good Morning Policyholders,

While 2021 still may not feel like a "normal" summer for many of you, I am glad to see a lot of our policyholders planning and gearing up for programming in the coming months. As part of our efforts to make the transition back to operation as simple as possible, here is some information we want to share:

### **General Reminders**

- HERE is a direct link to submit your application/activity report in advance of upcoming programs and events.
  - Make sure to select your Organization Type from the drop down box at the top and fill out the information as completely and accurately as possible, paying attention to all of the required fields.
    - Non 4-H/Extension Programs will need your Policy Number and rate in order to complete the form.
  - o Because we allow events to be cancelled with no premium due, but cannot cover events after the fact if they are not submitted; it is best practice to include all planned events on your activity report and notify us in writing of any cancellations. If you need to cancel an activity, please email <a href="mailto:specialrisk@ailife.com">specialrisk@ailife.com</a> with the event information including date(s) and serial number.



# 4-H Insurance – 05/03/2021 AIL Communication (Cont.)

- Once you have submitted your activity report form, you will receive two e-mails: One with the subject "AILife.com Form Submission from Special Risk Division" and a "Confirmation of Coverage" once it has been reviewed and processed.
  - We encourage you to save the "AILife.com Form Submission from Special Risk Division" message to track your participation numbers and send in a copy of this along with payment when your event(s) are over.
    - If you need a formal invoice, please send the completed form to <a href="mailto:accountingsrd@ailife.com">accountingsrd@ailife.com</a> with that request.
- COVID-19 Coverage information is uploaded <u>HERE</u>.
- Filing a Claim:
  - o If you have an accident/incident occur during a covered Program/Event which requires medical attention, fill out our Claim Form as completely and accurately as possible. The form must be completed by staff or volunteer who is not related to the patient and provides detailed instructions including what documentation will be needed to proceed. A PDF of the form is available online <a href="HERE">HERE</a>.



# 4-H Insurance – 05/03/2021 AIL Communication (Cont.)

### <u>AIL Special Risk Division Contacts – Toll Free Phone # 1-800-849-4820:</u>

Office Hours: Monday-Friday, 8:30 a.m. to 5:00 p.m. Eastern

- For general questions or if you're not sure who you should speak to, e-mail <u>specialrisk@ailife.com</u>
- Erin Bain Director efbain@ailife.com
- Laurel Fassold Accounting <u>accountingsrd@ailife.com</u>
- Chris Fields Claims claimssrd@ailife.com

Our Motto is "Serving Those Who Serve Others" and we are proud to be continuing our partnership with so many wonderful organizations who do that every day. If you have any questions, please do not hesitate to reach out.

### Erin F. Bain, M.P.A. (she, her, hers)

Director, Special Risk Division | American Income Life o: 800-849-4820 x.3 | d: 317-436-1005

www.ailife.com/SpecialRiskDivision efbain@ailife.com





Go Forth ... and Conquer!!!















Thank you for ALL you have done ...

Thank you for ALL you do...



Thank you for ALL you are doing ...

... and ALL you will be doing!!

