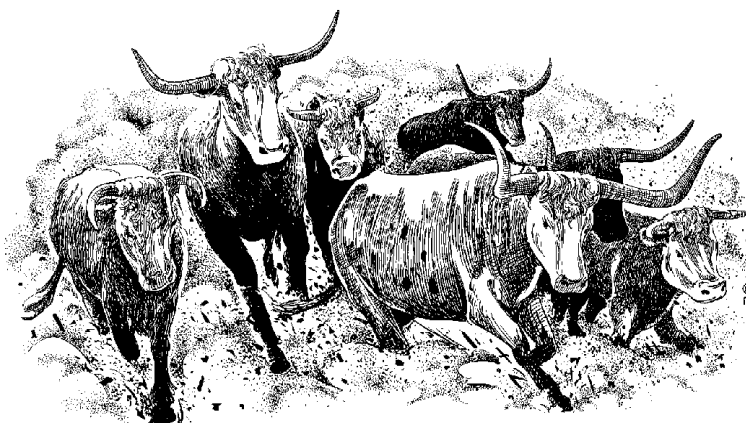


Institute of Food and Agriculture Sciences

Marion County Extension Service
2232 NE Jacksonville Road
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MARION COUNTY LIVESTOCK NEWS

FEBRUARY 2009

2009 Southeastern Youth Fair

February 22 – March 1
and

High School Rodeo
February 20 & 21

**One of Florida's oldest and
largest Youth Fairs!**
**Over 1,000 4-H & FFA exhibitors
will compete**

**Come support our Market Animal
Shows and Auctions**

Steer show - Mon., Feb., 23rd – 7:00 pm
Steer sale - Tues., Feb., 24th – 7:00 pm
Lamb Show - Wed., Feb., 25th – 4:30 pm
Lamb sale - Wed., Feb., 25th – 7:00 pm
Swine show - Fri., Feb., 27th – 6:00 pm
Swine sale - Sat., Feb., 28th – 10:00 am

Annual BBQ Dinners only \$10

BEEF Dinner: Tue., Feb., 24th; 4:00 – 6:30 pm
PORK Dinner: Sat, Feb 28th; 11:30 am – 1:30 pm

For more information call 352-629-1255

Check out our website <http://www.seyfair.com> for
a complete list of all events and activities.



Conservation Opportunities for Agricultural Lands

**A Seminar for Landowners, Professionals,
and Interested Citizens**

February 18th, 2009: 9:00 a.m. – 1:00 p.m.

Golden Hills Golf and Turf Club

- Basics of Conservation Easements
- Financial Impacts and Benefits
- Conservation Easement Appraisals
- Long Term Planning
- National, County and State Resources

11:30 a.m. – Field Trip/Lunch at farm with
conservation easement

Lunch provided with \$10 donation requested.
RSVP to: Ellen at 352-372-6568 or
ellen@conserveflorida.org

Conservation Opportunities for Agricultural Lands

UF/IFAS Marion and Lake County Extension and Conservation Trust for Florida are hosting a workshop on agricultural lands conservation and estate planning for local landowners and stakeholders. This free workshop will be held on Wednesday February 18th from 9:00 a.m. to 11:30AM at **Golden Hills Golf and Turf Club** located at 4782 NW 80th Avenue in Ocala, Florida. At 11:30 am seminar attendees will be invited to attend an optional site visit and lunch located at a nearby property in which the Conservation Trust for Florida has recently received the donation of a conservation easement. This site visit and lunch will last until approximately 1:00 p.m.

The goal of the workshop is to reach landowners who are faced with an array of tough decisions concerning the future of their land and to inform them about conservation options. Farmers and ranchers will learn about current tax incentives for land conservation, the beneficial economic impact of conservation easements and ways to reduce property, federal income, and estate taxes. In addition, conservation easement appraisal information and national, county, and state resources for land protection will be addressed. Farmers, ranchers, landowners, accountants, appraisers, lawyers, students, and others interested in the protection of the special places in our state are

encouraged to attend the workshop. Please register by contacting Ellen at 352-378-6568. Lunch will be provided *with \$10 donation requested*.

CTF Executive Director Busy Shires Byerly recognizes that farms, ranches and forest lands are an essential resource for Florida's economy, environment and rural way of life. She stresses, "Florida is at a critical place in assuring that landowners have reasonable financial options for their lands to continue to work for their families and communities."

This seminar is part of a series of workshops geared toward landowners to make effective conservation management decisions for their families and for future generations. Conservation Trust for Florida is hosting the workshops with its partners through funding from The Education Foundation for America. Four workshops will be held from January 2009 to February 2010 at regional centers to facilitate attendance from multiple counties throughout the state.

**Conservation Trust for Florida, Inc., PO Box 134,
Micanopy, Florida 32677**
Phone: 352-466-1178
website: www.conserveflorida.org
email: info@conserveflorida.org

Equine Disease Forum 2009

Presented by the UF/IFAS Extension & College of Veterinary Medicine, Neogen Corp., and Fort Dodge

This informative evening seminar will be presented in the Jacksonville, Ocala and West Palm Beach. It will include presentations by three equine veterinarians on Equine Herpesvirus, Eastern Encephalitis, West Nile Virus, and Botulism. These diseases are critically important for equine preventative health care. A light meal will be provided.

Speakers

Amanda M. House, DVM, Diplomate ACVIM (Large Animal) Assistant Professor, UF College of Vet. Med.

Bonnie Barr, DVM, Diplomate ACVIM (Large Animal) Rood and Riddle Equine Hospital, Lexington, KY – Sponsored by Neogen

Kim Kauffman, DVM – Sponsored by Fort Dodge Animal Health

Monday March 2nd

Jacksonville, FL, 7-10 pm
Duval County Extension Office
1010 N. McDuff Avenue, Jacksonville, FL

Tuesday March 3rd

West Palm Beach, FL, 7-10 pm
Palm Beach County Extension Office
559 North Military Trail, West Palm Beach, FL

Thursday March 5th

Ocala FL, 7-10 pm
Marion County Extension Office
2232 NE Jacksonville Road, Ocala, FL

Registration: \$15, advanced registration is recommended as seating will be limited.
Registration Contact: Kelly Ketron
Phone number: 800-525-2022 ext. 248
email address: kketron@neogen.com

53rd Annual Ocala Bull Sale “Report”

The Ocala Bull Sale is held each year on the second Tuesday of January at the Southeastern Livestock Pavilion in Ocala. Buyers are welcome to preview the bulls on Monday (all day) and Tuesday (until noon).

Grading takes place beginning at 8:00 am on the day before the sale. All bulls are evaluated on weight, body condition, conformation, scrotal circumference and EPD's then assigned a grade from A+ to C by a committee of qualified cattle producers. Bulls that do not score a C grade or higher are culled from the sale.

Eighty four bulls representing eight breeds sold for an overall average of \$2,019 at the 2009 Marion County Cattleman's Association Annual Graded Sale in Ocala. This year's sale topper was lot #22 a (B+) graded Angus bull consigned by Black Crest Farms of Sumter, SC, sold for \$3,800. Lot #12 an (A-) Angus also consigned by Black Crest Farms and lot #101 a (A-) graded Hereford consigned by William Woodard & Sons of Springfield, TN sold for \$3,400 each. Two other Angus bulls lot #23 a straight (A) graded bull consigned by Black Crest Farms and lot #31 a (B+) graded bull offered by Van Wagner Black Angus of Sparr, FL each received a price of \$3,100. Additionally, lots #13 (A-) and #15 (B+) both Angus bulls from the Black Crest Farms consignment brought a price of \$3,000 each. Thirteen bulls of various breeds brought a price of between \$2,900 and \$2,600. Nineteen bulls sold for between \$2,550 and \$2,000.

This year two **A** graded bulls averaged \$2,775. Twelve **A-** bulls brought an average price \$2,680. Twenty-seven **B+** bulls brought an average price of \$2,298, twenty-four **B** graded bulls averaged \$1,754 and eleven **B-** graded bulls averaged \$1,482. Five **C+** bulls averaged \$1,310. The two **C** graded bulls sold for an average of \$1,450.

Breed averages were as follows:

- ⇒ 27 Angus sold for an average of \$2,402
- ⇒ 3 Braford sold for an average of \$2,000
- ⇒ 1 Brahman sold for \$1,700
- ⇒ 2 Brangus averaged \$2,375
- ⇒ 19 Charolais sold for an average of \$1,913
- ⇒ 13 Hereford sold for an average of \$1,992
- ⇒ 6 Polled Hereford sold for an average of \$2,200
- ⇒ 12 Red Angus sold for an average of \$1,275

The Marion County Cattleman's Association would like to THANK everyone who had a part in making this sale possible. A special THANK YOU to our volume buyers: **G & M Cattle, Co., FL; Raymon Land, Branford, FL; Frank Smith, Oxford, FL.** We hope to see all of you again January 12th, 2010 for the 54th Annual Ocala Bull Sale, **The Oldest Graded Bull Sale in the Nation.**

2009 Southeastern Beef Cattle Marketing School



Helping cattlemen better understand the cattle market, to add value to the cattle they sell, at their local Livestock Market.

What you will learn:

- Market outlook for 2009 and beyond
- The best and worst times of the year to sell
- Techniques to estimate cattle prices in advance
- Factors that affect prices for individual calves and cows
- Things to consider to avoid price discounts
- Methods to increase total value of cattle sold
- Marketing opportunities available through your local market

RSVP with host site by **Friday, April 10** to ensure adequate materials and food are available. \$10 registration fee is payable at the door.

Arcadia – Tuesday, April 14 – DeSoto Co.
Extension – **863-993-4846**

Ocala – Wednesday, April 15 – Marion Co.
Extension – **352-671-8400**

Marianna – Thursday, April 16 – Jackson Co.
Extension – **850-482-9620**

8:30 am – Registration

9:00 am – Welcome & Overview

9:15 am – Developing a marketing plan

10:45 am – Break

11:00 am – Seasonality of cattle prices

11:30 am – Using futures to predict cash prices

12:15 pm – Lunch

1:00 pm – Price factors, USDA grades & market news reports

2:00 pm – Break

2:15 pm – Adding value to the cattle you sell

2:45 pm – Marketing opportunities at your local livestock market

3:15 pm – Program evaluation

3:30 pm – Adjourn

Beef Cattle Management Tips

FEBRUARY

- Top dress winter forages, if needed.
- Check and fill mineral feeders.
- Put bulls out with breeding herd.
- Work calves:
 1. Identify
 2. Implant with growth stimulant
 3. Vaccinate
- Make sure lactating cows are receiving an adequate level of energy.
- Watch calves for signs of respiratory diseases.
- Cull cows that failed to calve while prices are seasonally up.
- Check for lice and treat if needed.

John Mark Shuffitt
Livestock Agent III
Marion County Extension Service

The Foundation for The Gator Nation
An Equal Opportunity Institution

MARCH

- Fertilize pasture to stimulate early growth and get fertilizer incorporated in grass roots while there is still good soil moisture.
- Prepare land for summer crops.
- Begin grazing warm season permanent pastures.
- Check and fill mineral feeder.
- Observe bulls for condition and success. Rotate and rest if needed.
- Deworm cows as needed.
- Make sure calves are healthy and making good weight gains.
- Hang forced-use dust bags by April 1st for external parasite control or use insecticide impregnated ear tags.
- Identify, vaccinate, implant, and work late calves.
- Put bulls out March 1st for calving season to start December 9th.
- Remove bulls March 22nd to end calving season January 1st.